OUR TOP TEN

elcome to 10 stories about the life sciences patent industry in the United States. Our profiles of the top 10 litigators in that industry over the next few pages are intended to be personal portraits: how these leaders got into the industry, why they stayed there and - perhaps most importantly of all - why they have found such success.

If you want the detail on how we selected this top 10, skip to the methodology opposite. For now, I want to concentrate on those stories: there are some surprisingly consistent themes.

Many of the men and women in our list stumbled into patent law. Most started out as scientists, but even if they had an initial brush with intellectual property, it took a long time before they started working on patent litigation in their favoured area of science. Bill Lee of WilmerHale (page 41) took 13 years of being a lawyer before he tried his first patent case. Then again, he did spend some of those years as associate counsel to Lawrence Walsh, independent counsel in the Iran-Contra investigation.

Bill's namesake Steven Lee, of Kenyon & Kenyon (page 42), only started to consider law when his wife went to law

school, and he found he liked talking to her about it over the dinner table. Morgan Chu at Irell & Manella (page 46) only graduated from UCLA because he was told to, and then went to both Yale and Harvard to study law with no intention to practise it. Patricia Thayer of Sidley Austin (page 45) practised public interest law and was considering a move into capital markets, before a chance encounter with law firm Fish & Neave threw her back towards science. "I was blown away," she says. "I could do life sciences and law and get paid."

Their passion for science is a consistent reason these four, and several others in our top 10, give for excelling in their field. Dominick Conde of Fitzpatrick Cella Harper & Scinto (page 44) says his background is "integral to my success". Steven Lee says he couldn't believe the day a senior partner asked him for an opinion on whether a particular patent infringed.

Scattered among them all

are the little anecdotes that make such interviews so rewarding. Did you know that Dominick Conde dreams of playing with the 90s-era Buffalo Bills? Or that Laura Coruzzi at Jones Day (page 43) had a mentor who got his patent out by making it into a recipe for fava beans? I bet you didn't know that Morgan Chu set the world record for travelling through all of New York's subway stations on a single fare. It took just over 22 hours.

Methodology

As to the methodology, the selection of this top 10 was part of the research process that went into the LMG Life Sciences 2012 directory, also published this month. The law firm rankings below are also drawn from the directory.

That process involved over 1,000 online surveys and interviews with nearly 600 attorneys in the United States, as well as a comprehensive review of case dockets. This combination of peer opinion and independent research into the highest profile, most sought-after and best-respected patent litigators working in life sciences led to the list of 10 you will see over the next few pages. Inevitably, there is no clear line between tiers of

lawyers, or a satisfying, quantitative method for ranking them. The selection was always going to be subjective and qualitative. But we are pleased with our list and we hope you agree with at least part of it.

The LMG Life Sciences 2012 directory is far wider in scope than the areas covered in this top 10. It is intended to be the ultimate resource for in-house counidentifying leading lawyers and firms in multiple practice areas focused on life sciences clients. These practice areas, which include intellectual property, regulatory, transactional and non-IP litigation, play an important role in guiding a product through its lifecycle. LMG Life Sciences 2012 will convey a granularity that has so far been absent from the market.

Life sciences firm rankings

General patent litigation

Highly recommended

Finnegan Henderson Farabow Garrett & Dunner Fitzpatrick Cella Harper & Scinto Irell & Manella Jones Day Kirkland & Ellis Latham & Watkins Paul Hastings Quinn Emanuel WilmerHale

Recommended

Covington & Burling Fish & Richardson Goodwin Procter Greenberg Traurig Kenyon & Kenyon McAndrews Held & Malloy Morgan Lewis & Bockius Patterson & Sheridan Paul Weiss Rakoczy Molino Sidley Austin Sterne Kessler Goldstein & Fox Williams & Connolly Winston & Strawn

Hatch-Waxman patent litigation

Highly recommended

Finnegan Henderson Farabow Garrett & Dunner Fish & Richardson Fitzpatrick Cella Harper & Scinto Goodwin Procter Kenyon & Kenyon Knobbe Martens Olson & Bear **Paul Hastings** Rakoczy Molino Sidley Austin Winston & Strawn

Recommended

Cooley Covington & Burling **DLA Piper** Greenberg Traurig Kirkland & Ellis Leydig Voit & Mayer McAndrews Held & Malloy Morrison Foerster Rothwell Figg Sterne Kessler Goldstein & Fox WilmerHale

Simon Crompton

For more details on the directory. contact Jonathan McReynolds at jmcreynolds@euromoneyny.com

Managing Intellectual Property

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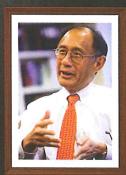












TOP 10

LIFE SCIENCES LITIGATORS IN THE US

NISSAN'S TIPS ON COUNTERFEITS DON'T LOSE YOUR MARK LIKE APPLE HOW TO CO-SELL DRUGS IN CHINA EUROPE AND TRADE MARK FUNCTIONS